



# AgroInPro

Consulting Engineering Services

Oct 2024

# Company Background

## Founding History

- Originally established as SAN JOSE in 1983, Spain
- Initial focus on manufacturing grain dryers and handling equipment

## Expansion and Evolution

- In 2014, AgroInPro was established to provide professional consulting services in the grain processing sector
- Partnered with YourSiloEngineer to deliver high-quality services in grain processing



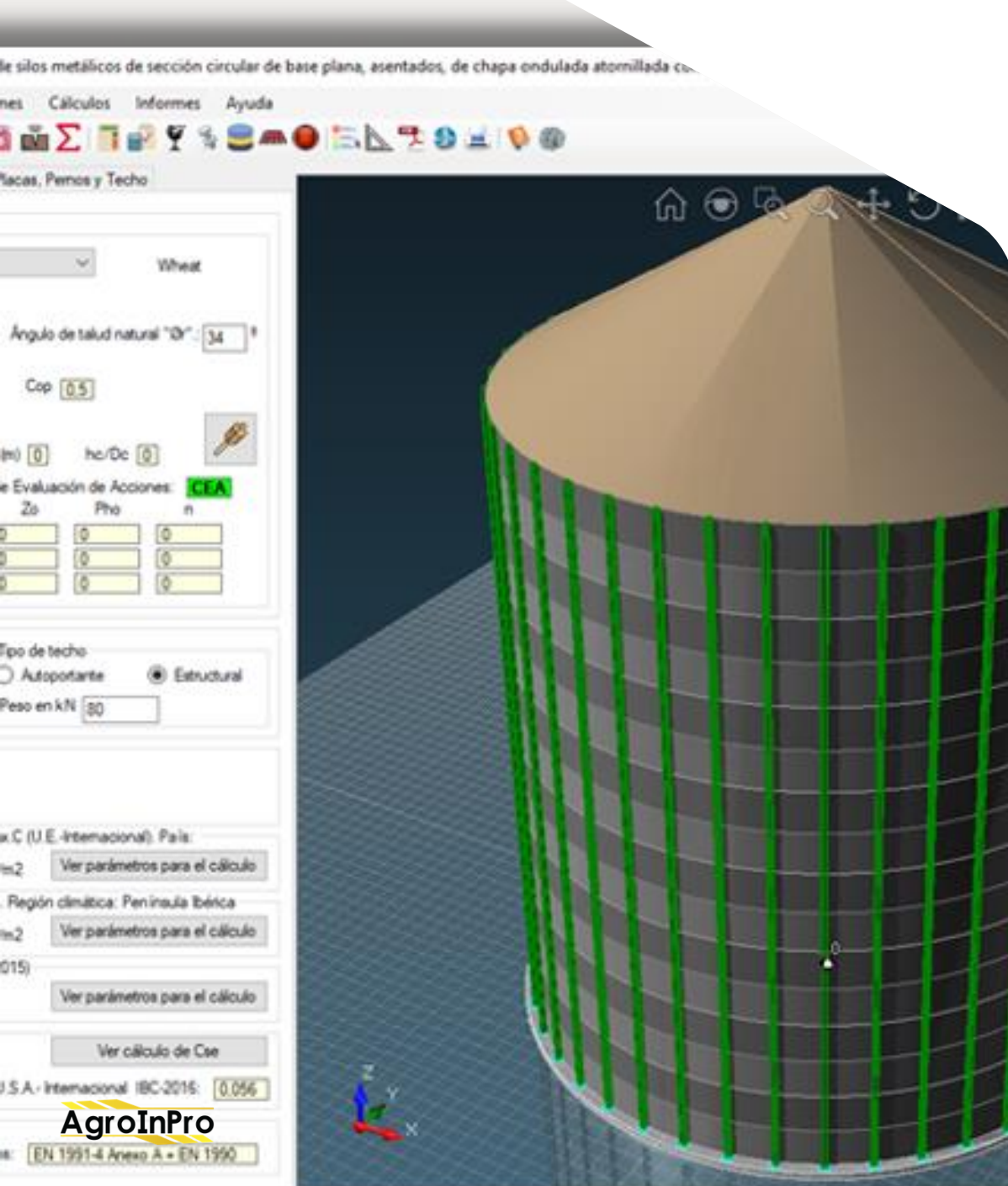
# Services and Expertise

## Professional Consulting

- Specializes in outsourcing for the grain post-harvest industry.
- Tailors services to meet the needs and quality expectations of major industry players.

## Experienced Team

- Core members boast over 25 years of experience.
- Proven track record with top companies in the grain processing industry.



# Commitment to Quality

## Client-Centric Approach

- Dedicated to exceeding client expectations with tailored, high-quality services.
- Strong focus on delivering reliable and efficient solutions in grain processing and handling.

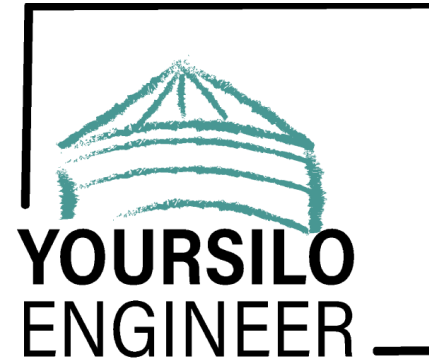


Who we are

## Our Divisions



Software Solutions for Optimization  
& Management



Engineering Services  
Consultancy



On-Site & Commercial Services



Cleaning, disinfecting and  
fumigation Services

# YourSiloEngineer Division

## Services Offered by AgroInPro



### Engineering Services

#### Planimetry, 3D Modeling, and Design

Expertise in creating detailed plans, flow diagrams and 3D models

#### Know-How Transfers

Specializing in corrugated silos, grain dryers, and handling equipment designs from Europe



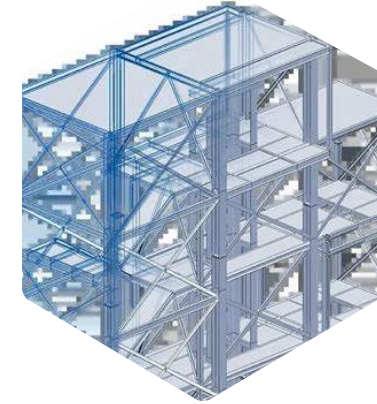
### Calculations Reports

#### Silo's Calculation Report

We audit third-party calculation reports and prepare calculation report for silos, hoppers, roofs in compliance with regulations

#### Aeration Calculations

Calculatons for aeration systems in silos and storage facilities



### Metalic Structures

#### Calculations under EuroCode

Mill buildings, silos supports, catwalks, peak supports, bucket elevator towers, etc...

#### Structural Desing

We provide you with all drawings to manufacturer your own auxiliar elements.



# YourSiloEngineer Division

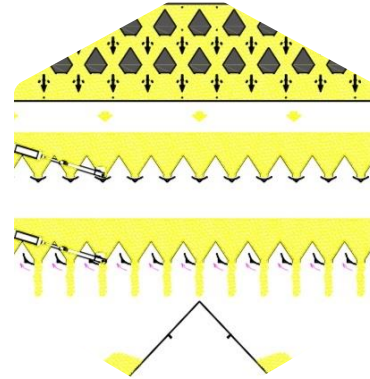
Services Offered by AgroInPro



## Tender Documentation

### Preparation and Support

Comprehensive documentation services for both submitting and responding to tenders



## Design Improvements

### Machinery & Documentation Enhancements

Improving the design and documentation of your machinery



# YourSiloEngineer Division

## Services Offered by AgroInPro



### Quality Assurance & Compliance

#### In Factories

Specialized technical support for factories in optimizing personnel and production lines

#### RAMs – HSE – RFI - ATEX

We prepare your technical documentation to ensure regulatory compliance

### Strategy Sourcing & Procurement

#### Strategic Sourcing

Analyze and compare suppliers, facilitating informed investment decisions.

#### Procurement Support

Provide professional support for the acquisition and installation of auxiliary equipment, as laboratory equipment, scales, chillers, aspiration filters, fire safety systems, security, etc...

#### Local Manufacturing Negotiation

Negotiate with manufacturers for local component production and conduct process audits to ensure quality



### Facility Assessment & Optimization

#### Facility Analysis

Conduct in-depth facility assessments to identify issues and provide effective solutions

#### Storage Management Audits

Audit storage management processes to optimize operations and improve gran quality, offering cutting-edge solutions



# AgroInPro Division

## Services Offered by AgroInPro



### Project Management & Supervision

#### Turnkey Installations:

From design to commissioning

#### Project Management

Overseeing multiple projects across regions, ensuring timely competition



### Construction & Assembly

#### Mechanical & Electrical Supervision

Ensuring adherence to technical and safety standards

#### Skilled Labor

Providing experienced fitters and foremen for efficient execution



### Safety & Compliance

#### Health, Safety and Environment (HSE) Management

Implementing robust safety protocols

#### Training

Providing tailored training programs for external fitters

# AgroInPro Division

## Services Offered by AgroInPro



### Quality Assurance & Control

#### Open Package Inspection (OPI)

Verify material integrity upon arrival

#### Civil Works Inspection

Ensuring proper site preparation for equipment installation



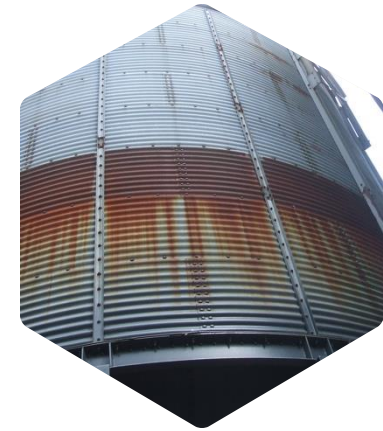
### Specialized Services

#### Drone Inspections

Advanced auditing with drone technology

#### Commissioning & Operational Training

Ensuring equipment operates efficiently and training personnel



### Repair & Maintenance

#### Damage Repair

Restoring damaged facilities after weather events or other incidents

#### Maintenance Services

Providing ongoing maintenance to ensure optimal equipment performance

# AgroInPro Division

## Services Offered by AgroInPro



### Comprehensive Maintenance & Operations

#### Annual Maintenance Contracts

Verify material integrity upon arrival

#### Industrial Plant Management

Ensuring proper site preparation for equipment installation



### Equipment & Services

#### Jack Rental and Sales

Advanced auditing with drone technology

#### Facility audits

Ensuring equipment operates efficiently and training personnel



### Global Business Development

#### International Sales Support

Partnering with distributors, agents, and end-clients worldwide

#### Regional Market Expertise

Deep understanding of Asia-Pacific, Europe-Russia, Ukraine, Latino America and Africa



# YourSiloSoftware Division

## Services Offered by AgroInPro

### YSS-SILOS3D

Software for the calculation of flat-bottomed corrugated storage silos tailored to each client.

This software streamlines the process, improves design quality and ensures regulatory compliance, providing tailored and accurate solutions.

- Precision
- Time saving
- Customised Software for machinery control and maintenance
- Regulatory Compliance
- Design optimisation
- Simulation and Analysis
- Ease of upgradeability
- Budgeting and costing



AgroInPro

### YSS-Siloplant Maintenance

Software for machinery control and maintenance

- Maintenance planning and scheduling
- Maintenance task logging and tracking
- Alerts and notifications
- Data analysis and reporting

### Benefits:

- Cost reduction
- Improved operational efficiency
- Increased equipment reliability
- Improved product quality



YOURSILO  
SOFTWARE

# YourSiloSoftware Division

Services Offered by AgroInPro

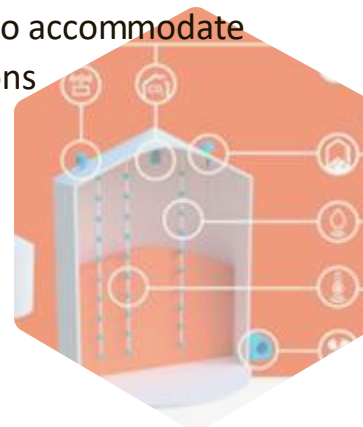


## YSS-Grain Storage Advanced Monitoring

YSS's advanced monitoring system provides real-time data on grain temperature, humidity and CO2 levels

### Key Benefits:

- Realtime Monitoring and Alerts
- Optimized Storage Conditions
- Improved Grain Quality
- Data-driven Decision Making
- Ease of Use and Integration
- Tailored solutions to meet specific needs
- Scalable system to accommodate growing operations

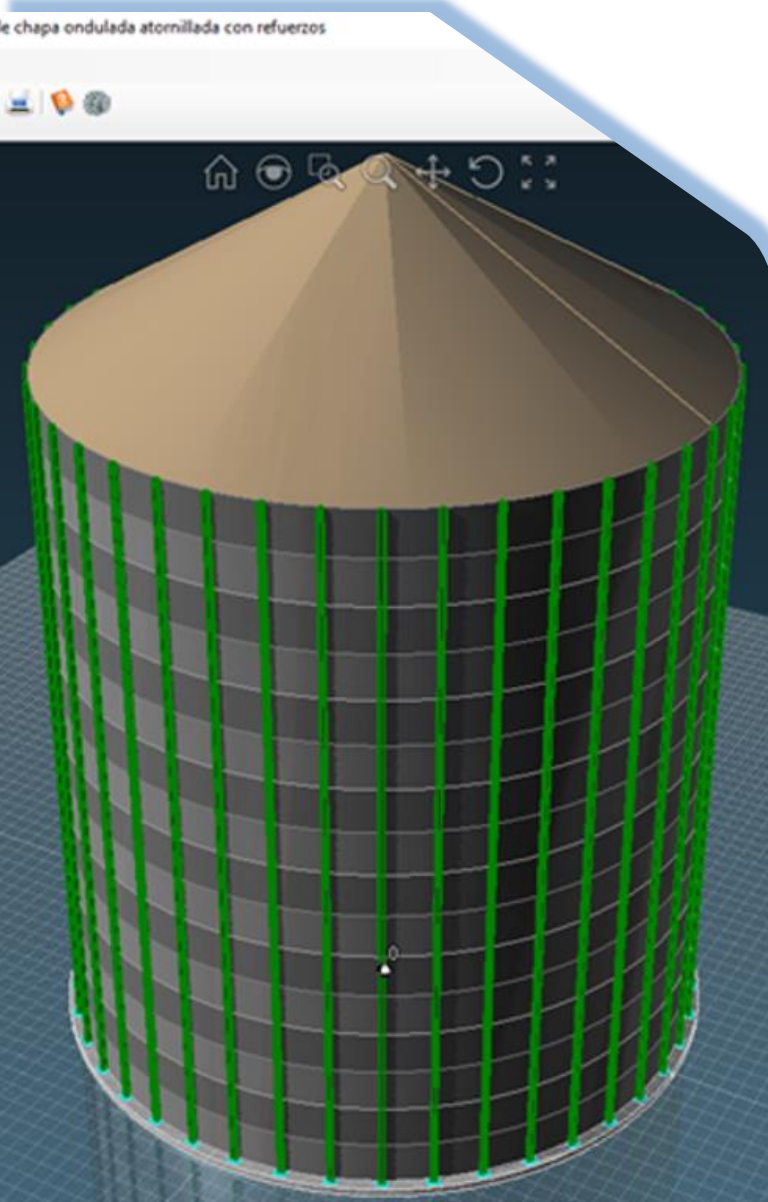
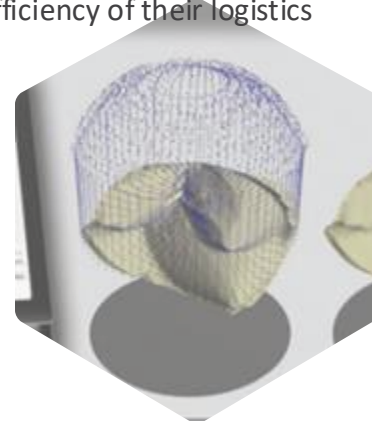


## YSS - Silo & Warehouse Inventory Control Software

Laser-radar technology for continuous monitoring of grain volume

- Accurate, real-time monitoring
- Remote access
- Historical inventory recording
- Accurate estimates
- Operational optimisation

The system allows companies to improve the accuracy and control of their inventory, minimising losses and improving the efficiency of their logistics operations.



# YourSiloCleaning Division

Services Offered by AgroInPro



## Comprehensive Silo Maintenance Solutions

- **Cleaning and Sanitization:** Thorough cleaning and disinfection to eliminate contaminants and ensure food safety
- **Preventive Maintenance:** Regular inspections and maintenance to prolong silo life.
- **Fumigation:** Effective pest control to protect stored products.

## Specialized Solutions:

- **Coating and Sealing:** Corrosion protection and improved silo longevity.
- **Ventilation Systems:** Humidity and temperature control for optimal storage.
- **Advanced Monitoring:** Continuous monitoring of critical parameters.
- **Safety Measures:** Explosion venting panels.

## Benefits:

- Extend silo lifespan
- Prevention of contamination and product loss
- Compliance with safety and quality standards
- Optimized storage processes
- Increased efficiency and profitability





Our Machine

# Innovative Silo Cleaning Solutions

## Our Machine Capabilities

- **Silo Cleaning:** Effective for silos up to 6 meters in diameter
- **Disinfection:** Thorough interior disinfection without spray shadows
- **Cost-Effective:** Inexpensive and highly effective solutions

## Inexpensive and highly effective solutions

- **Quick Set-Up:** Low unnecessary set-up times
- **Hot Water Cleaning:** Hot water cleaning option available
- **Custom Chemicals:** Addition of customized chemicals possible
- **Reduced Risk:** Minimizes personal risk as operators do not need to enter the silo



# Why Choose AgroInPro?



## Experienced Team

### i. Generational Expertise

Core team is the second generation in the grain handling industry

### ii. Professional Staff

Extensive experience across various geographies

## Global Network

### iii. Worldwide Connections

Extensive network of service and product suppliers



## Cost Efficiency

### iv. Reduce Overheads

Avoid the costs associated with permanent staff



## Quality Service

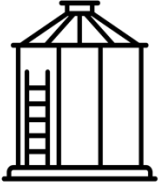
### v. Enhance Your Brand

Deliver quality service, improving your image and adding value to your brand

### vi. Customer-Focused

Work under customer premises and appearance, ensuring a seamless experience

# Why Choose AgroInPro?



## Client-Centric Approach

### vii. Dedicated to Your Interests

We look after our clients' interests as if they were our own company



## Safety and Standards

### vii. European Compliance

Adhere to European working and safety standards

### ix. Qualified Staff

Staff with official VCA and Safety IOSH qualifications



## Comprehensive On-Site Service

### x. Full Support

Full on-site service available if required



Our Customers

## Who Trusts Us



**TAN LONG GROUP**  
*Tỏa sáng cùng Nông nghiệp Việt*



# Contacts

## AgroInPro Delegations

### Asia - Pacific

#### Singapore

20, Collyer Quay #09-01  
049319, Singapore

#### Viet Nam

6/4 Nguyen U Di Street  
Ho Chi Minh City, Viet Nam

### Europe

#### Spain

C/ Donoso Cortés, 2  
06400, Don Benito, Spain

#### Hungary

Nyugati tér 9. tetőtér 4  
1055 - Budapest, Hungary

## Contact info

### General Director

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